



38' (11.58m) 2023 Hanse 388 #304
Alameda California United States



OVERVIEW

Manufacturer:	Hanse		
Engines:	1 Yanmar	Hull Material:	Fiberglass
Engine Model:	3JH40	Cruise Speed:	7.5 Knots
Engine HP:	40	Max Speed:	Knots
Beam:	12' 10"	Cabins/Heads:	3 / 1
Max Draft:	6' 9"	Fuel Type:	Diesel
Water:	79.25 G (299.99 L)	Fuel:	42.5 G (160.88 L)

\$384,750



Data Sheet

Category: Cruisers	Knots	Displacement: 18232 lbs
Subcategory: Sloop	Cruise Speed: 7.5 Knots	Fuel Tank: 42.5 gal (160.88 liters)
Condition: New	Fuel Type: Diesel	Fresh Water: 79.25 gal (299.99 liters)
Model Year: 2023	Hull Material: Fiberglass	Holding Tank: 9.25 gal (35 liters)
Beam: 12'10" Max Draft: 6' 9" LOA: 37' 5" (11.40m)	Hull Warranty: 5 years	Builder: Hanse
LWL: 34' 1" Cabins: 3		Designer: Judel / Vrolijk & Co.
Sleeps: 6		HIN/IMO: DE-HANA0287K223
Heads: 1		Stock #: 304
		In Stock: Yes

Engines/Generators

Engine 1

Yanmar
3JH40
Inboard
40HP
29.83KW
Fuel: Diesel
Serial #: E12041



Summary/Description

The very popular Hanse 388, is a cruiser that lets in more sunlight below deck than any other yacht in its class.

A record number of portholes in the hull and on deck – and even alongside the companionway – flooding the saloon with natural sunlight the whole day through. The well-structured, large cockpit and the generously designed deck spaces invite you to relax under the sun. Come aboard and discover more about this luxurious yacht.

STANDARD EQUIPMENT & DETAILS

Hull:

- 6 hull windows (3 each side)
- GRP hull, isophthalic gelcoat, color Signal White (RAL 9003), 1st layer vinyl ester resin and solid laminate
- Waterline and cove line, isophthalic gelcoat, color: Dark Grey (RAL 7043)

Keel:

- L-keel, cast iron, draft: 2.06 m
- GRP rudder with sea-water resistant aluminum shaft and self aligning bearings

Layout and Interior:

- **A1:** Master cabin with double V-berth and storage space
- **B1:** Saloon with large L-galley, dining area on stb and sofa on port
- separate head with shower stall on port (only with layout C1)
- **C1:** Aft cabin with double berth and storage space on port, utility room on stb (only with layout B1)
- 2-burner gas stove, 12 V fridge approx. 130 l, waste bin, double stainless steel sink with mixing tap
- Interior furniture in high quality marine plywood, satin varnish
- Hanse companionway closing system
- Saloon table, folding with stowage
- Worktop in galley - Black Quartz
- SLS - Scenario light system - touch screen controller and dimmer in saloon

Wood (Furniture & Floorboard):

- Furniture - Mahogany Style, Satin Varnish
- Cupboard fronts in wood color
- Floorboard - Acacia

Upholstery:

- Mattresses for all berths
- Upholstery - Monte Carlo, color: Cream

Deck and Outside Equipment:

- GRP deck with anti-slip surface, isophthalic gelcoat, color: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. 1 cockpit locker on stb, stern locker on port and stb, stowage for running rigging at helm position, anchor locker at bow.
- Teak on cockpit benches
- Twin wheel steering system with emergency tiller
- 2 stainless steel steering wheels with leather cover
- Pulpit and pushpit, stainless steel
- Railing, incl. stanchions and stainless steel wire
- Covered halyards and control lines lead to cockpit helm position, organizers and jammers, 4 mooring cleats, handrail on coach roof, bow anchor fitting with teak step
- 2 LEWMAR 40 ST EVO manual halyard winches
- Swimming ladder
- Anchor and forestay fitting
- Self tacking jib system
- Mainsheet system
- 3 deck hatches - openable, anchor locker hatch, stowage on coach roof with acrylic glass hatch
- Coach roof side windows with openable portlight on ps
- 6 deck coach roof windows with openable portlight in bathroom, glass next to companionway, glass in saloon and master cabin, 2 portlights in cockpit side for aft-cabins



Rig & Sails:

- Rig, anodized aluminum, deck stepped, with kicker, standing and running rigging and 2 reefs
- Manual jib furler
- QUANTUM Dacron sails - full battened, main and jib

Navigation and Instruments:

- Illuminated compass
- Navigation lights - LED

Propulsion:

- Fuel tank, approx. 160 l
- Engine (Diesel, approx. 29 hp) - sail drive, 2-blade fix propeller

Equipment:

- 12 V and 230 V electric system with main panels and 230 V shore power and sockets.
- AGM battery set, capacity: 1x 90 Ah + 1x 160 Ah AGM
- Country Version: EU / AUS
- Battery charger 35 A
- Manual toilet with sea water flush - cabin layout B
- LPG gas system, stowage for 1 gas bottle
- Black water system (appr. 35 l) with deck extraction and seacock for head, electric and manual bilge pump
- Fresh water system with electric pump and 20 l hot water, heated also by main engine
- Fresh water tank, appr. 295 l

Accessories:

- Mast steps



FACTORY OPTIONS HULL #304

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HULL:

- Water & cove line colored gelcoat-Black

LAYOUT & INTERIOR:

- **A1:** Master cabin with double V-berth and storage space
- **B2:** Saloon with short L-galley, dining area on stb and sofa on port-seperate head with shower stall on port
- **C2:** 2 Aft cabins with double berth and storage space
- Worktop in galley: Seashell White
- Furniture - French Oak
- Upholstery - Portofino Leather in Clay
- Cushions for sunbed on coach roof and helmsman seat-Dark Grey
- Cockpit table cover & steering wheel covers - Black

DECK & OUTSIDE EQUIPMENT:

- Flexiteek on coach roof - Black
- Fridge for cockpit table
- Gateway stanchion
- 2 Lewmar 45 EST EVO electrical halyard winches with automatic fuse
- 2 Lewmar 45 ST EVO manual secondary winches
- Anchor and forestay fitting with double anchor rollers incl. gennaker/crossover eye
- 2 Openable hatches in deck window next to companionway

RIG & SAILS, INCLUDING PERFORMANCE PACKAGE:

- Mast, anodized aluminum with manual in-mast furling of mainsail
- Quantum CZ Crossover sail - with CX endless furler and storage bag
- Gennaker/Crossover package incl halyard, 2 sheets, 2 blocks & padeyes
- 2 GPR steering wheels, Y-spoke - Black
- QUANTUM AC5 performance sails - full battened, triradial, main & jib
- Dyneema halyards for main & jib
- Selden MDS mainsail slider system

B&G NAVIGATION PACKAGE:

- 2 B&G Triton multifunction displays in cockpit, incl. transducer
- B&G VHF V60 at chart table, incl. wireless remote handset H60
- B&G Autopilot with Triton control unit with WR10 remote control and Precision 9 compass
- VHF preparation with antenna and splitter for FM & AIS
- B&G Zeus S 12" chart plotter at cockpit table
- B&G HALO20+ Broadband Radar
- B&G AIS Class B transponder

CRUISING PACKAGE:

- Teak on cockpit bottom & helmsman seats
- Teak on bathing platform
- Cockpit table stainless steel with folding teak tops
- 2 helmsman seats, foldable
- Helmsman footrests (free mountable)
- 2 Additional cleats, midship (1 each side)
- Anchor windlass, electrical with automatic fuse and remote control with chain counter
- Delta anchor 16 kg (35lb) galvanized with 30M (98ft) galvanized chain
- Coach roof side windows with openable portlight on starboard
- MyHanse safety cloud with 24 months subscription and device installed on board
- Battery set, capacity: 1 x 90Ah + 2 x 160Ah AGM
- Shower unit in cockpit with warm/cold water
- Water akku for pressure equalization
- Wind indicator
- Flagpole
- 6 Fenders
- 4 Mooring lines
- Additional winch handle
- HANSE maintenance kit

COMFORT PACKAGE:

- Courtesy lights in cockpit and companionway
- 2 Vents for coach roof hatches
- Indirect light in salon and cabins
- LED overhead light in saloon and master cabin, dimmable
- Cockpit cushions - Dark Grey
- Blind set with flyscreens for deck hatches

- Blinds for hull windows
- Blinds for side coach roof windows

ENTERTAINMENT PACKAGE:

- Wireless charging
- Fusion MS-RA70N multimedia radio with Bluetooth – for salon & cockpit
- 2 x 2 speakers in salon & cockpit
- Fusion MS-NRX remote control in cockpit

UPGRADE - PREMIUM RADIO:

- Fusion Apollo MS-RA770 Multimedia radio with Bluetooth for salon & cockpit
- Fusion MS-REX400 remote control in cockpit
- Fusion wireless link – remote control via mobile devices

TELEVISION PREP:

- TV preparation in salon – US version
- DVB-T2 antenna for TV

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